Several businesses helped with the creation, production and distribution of our 2016 Annual Report. Special thanks to:

KHROME
Elevate97
Van Laren, Inc.
As “champions for the cause,” we have both been involved with the Greater Green Bay Community Foundation for almost 10 years. Our experience has offered us first-hand insight into the motivation of the community leaders who created this Foundation in 1991. This Annual Report highlights the story of the Foundation and some of its impact over the past 25 years. Together, our story is about community, place, collaboration, impact and the difference a giving community makes on the quality of life of the people who call it home.

Early champions shaped an inspired vision for a foundation focused on our community. It revolved around the important role donors play in supporting the people and causes just outside our doors. Those early champions created an organizational culture that emphasized the importance of donor intent. They wanted the Foundation to focus on active grant making rather than conserving a long-term endowment. They promoted the Foundation as an accessible place for all donors, where small acts make big differences — a $25 donation is just as significant as a five-figure donation. They saw merit in building a philanthropic platform, offering efficiency and administrative expertise so 99 cents of a donor’s dollar could go to the cause and not overhead expenses. And they insisted the Foundation “do it right,” because earning trust is so important for the work of philanthropy.

Community foundations are distinctive because they are comprised of many funds from many donors. Donors see opportunity to invest collectively in the community while also having the ability to support their individual causes. Today, the Foundation has almost 600 funds. The community of donors who establish and build those funds are change agents for our community.

As we look at the work undertaken in fiscal year 2016, there is good evidence our work continues the legacy of our founders. Accessibility, or the ability of all donors to participate in giving back to our community, was especially strong in FY2016, when $19.5 million in gifts were given to funds at the Foundation. Of the 2,700 gifts given to funds, 51% were gifts of $100 or less. Every gift was significant and supported more than 1,800 grants given to nonprofits. The sum of gifts given to the Foundation placed the Greater Green Bay Community Foundation in the top 30 giving communities nationally, based on average gift per person for the population the foundation serves. The number of grants placed the Foundation in the top 100 community foundations for number of grants given over a one-year period. Active grant making and small acts of giving made big impacts in the community’s quality of life last year.

The seeds of trust that were sowed 25 years ago have borne fruit so the Foundation can collaborate and partner with other funders in the community. Our discretionary funds, built by small and large donations, accounted for 16% of our total grant making last year. These important funds help the Foundation work on behalf of the community and grant dollars to important priorities like education, workforce development, root causes of poverty, and issues important to women and girls.

We hope you enjoy this year’s Annual Report. We learned a lot as we looked back at our 25-year history and are proud to be a part of the remarkable impacts our community have realized over this time. Together we have been improving the quality of life here for 25 years. We will continue to earn the trust of every donor here, that his or her money is properly invested here, that grants are going to worthy and impactful initiatives here, that we will continue to grow the greater good here for the next 25 years.

David L. Pamperin
President & Chief Executive Officer

Mark McMullen
2015-2016 Chair, Board of Directors
The Greater Green Bay Community Foundation was established during a time of growth in our community. Community interest was high. Philanthropy was increasing, and our community had strong private foundations as well as several large corporations.

Over the past 25 years, the Greater Green Bay Community Foundation has evolved — growing and changing with the community and the economy. We’ve outlined those phases and highlighted some of our milestones here.

As we look to the future, we are mindful of our past. The Greater Green Bay Community Foundation and all of its leaders have contributed to a better quality of life for people who live and work in our community. We will continue to be a catalyst for the greater good in the next 25 years and beyond.

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(1991-1992)

Founding and Framework

The Start-Up Phase: The Foundation was incorporated, and founders recruited the first Board of Directors. The focus of the board was to build a solid, sustainable organization. Led by Paul Schierl, the groundwork was laid and an initial set of guiding principles and core values were developed.

“The $50 donations are just as significant as the $50,000 donations because both are long-term investments in this area and a signal that people are really buying into its future.”

Paul Schierl, Founding Member

1991 – Paul Schierl becomes the first President of the Board. A strong leader, he emphasizes early results and focuses on building the Board of Directors.

1991 – Cindy Johnson is hired as the Foundation’s first Executive Director.

1991 – First donors to the Foundation are Norma and Bill Calawerts.

Operating support for administrative expenses is an early issue, and the Administrative Endowment strategy is born.

(1993-1997)

Grounded and Growing

The Building Phase: During these years, the business model of the Foundation was refined. Organizational systems were put in place for accountability, and the Foundation realized its initial fundraising goals. The very small staff and the President wore multiple hats as efficiency continued to be a priority for the leaders.

“The great thing about this town is that no one turns you down if you ask for help, especially helping and making a positive impact in the community. The Community Foundation is a catalyst for nonprofits and foundations to work together.”

Bob Gallagher, Founding Member

The Foundation explores its viability. The fees averaged 100 basis points for Donor Advised and Agency funds. The Foundation moves to its own offices. Good accounting procedures and other internal controls are added for everyday reliability.

Paul Schierl establishes a culture of “do it right” and “don’t try to do everything.”
1993 – By end of its second fiscal year, the Foundation has opened 22 Agency and 52 Donor Advised Funds.

1994 – The Funds for Greater Green Bay begins as the first Foundation discretionary grant-making program.


1995 – The Foundation grants more than $1 million for the first time.

1995 – The Women’s Fund is formed.

1995 – Bob Gallagher appoints John Gilman as the Foundation’s first Development Director.


Producing and Sustaining

The Growth Phase: The Foundation continued to experience steady growth during the early 2000s. Maintaining momentum was a focus for leaders. Bequests began to arrive as gifts to the Foundation for community investment. Professional staffing was added to increase organizational efficiency.

“The Community Foundation is a means to help keep money earned in Green Bay, in Green Bay — ensuring programs that fundholders champion continue to receive financial support for many years.”

Diane Conway, Chair, 2005

(2008–2016)

Collaboration and Impact

The Partnership Phase: The Foundation continued to mature. It embraced a strategic direction that relied on collaborative partnerships with donors and community organizations to develop a community agenda that focuses and aligns resources to address issues the community identified. The Foundation aggregated assets and developed co-investment and community engagement tools to increase donor impact. The Foundation was recognized as a philanthropic leader, and staff capabilities grew, as did bequests, new funds and unrestricted funding.

“Our Community Foundation…A leader in listening to our community voices to better leverage our granting dollars for solutions that make a lasting difference.”

Michael Meeuwsen, Chair, 2011
**1995** – The Foundation realizes its goal to raise $1 million to support operating costs and help keep fees low – the Administrative Endowment.

**1996** – The Foundation begins to engage estate-planning experts through “estate breakfasts.”

**1998** – Cindy Johnson retires, and Ken Strmiska is hired as new Executive Director.

**1999** – The Foundation becomes a more active community fundraiser, raising funds for community projects and special initiatives. The Foundation champions The Meyer Theatre restoration project.

*“The Community Foundation is the best vehicle for retaining community wealth and promoting long-term stewardship of the community.”*

John Gilman, Founding Member and Development Director

**Grants**

Focusing Opportunities for Investment
The following are grant recipients listed by field of interest. Only recipients that received a total of $1,000 or more in FY2016 are listed.

### Animal Welfare
- Bay Area Humane Society
- Happily Ever After Animal Sanctuary
- Laura & Peter Mossakowski Family Dog Park, Ltd.
- N.E.W. Zoological Society, Inc.
- NEW Zoo & Adventure Park
- Open Door Bird Sanctuary

### Arts and Culture
- Automobile Gallery, Inc.
- Avenue 91.1 Music That Matters
- Brown County Historical Society
- Children’s Museum of Green Bay, Inc.
- Door County Maritime Museum & Lighthouse Preservation Society, Inc.
- Fine Arts Institute of East High
- Forest County Historical & Genealogical Society
- Friends of Wisconsin Public Television
- Heritage Hill Foundation
- Meyer Theatre Corporation
- National Railroad Museum
- Neville Public Museum Foundation
- Pulaski Community Schools Music Boosters
- Wisconsin Public Radio

### Community Improvement
- Friends of Neshota Park
- Greater Green Bay Chamber Foundation
- Greater Green Bay Habitat for Humanity
- Green Bay Neighborhood Leadership Council
- Lu Semple Food Center
- Waukee Parks and Recreation

### Education
- Achieva Brown County
- Algoma Public Schools
- Ashwaubenon High School
- Bay Area Workforce Development Board
- birth Creek Music-Performance Center
- Carroll University
- Gasa Academy of Central Oregon, Inc.
- Center for Childhood Safety
- De Pere High School
- Dominican High School
- Dr. Rosa Minoka-Hill School
- Edgar High School
- Edgar School District
- Edgar School District
- Green Bay Catholic Education, Inc.
- Green Bay East High School
- Hilton Head Preparatory School
- Holy Family School
- Holy Rosary School
- Howard-Suamico Education Foundation
- Howard-Suamico School District
- Howie Community Center
- HSSD Parent Club Network, Inc.
- Iowa State University Foundation
- Judah Christian School
- Lake Forest College
- Lantern College
- Lena Public School District
- Lindsey Green Bay, Inc.
- Lord’s University Chicago
- Marquette University
- Metro Lutheran School
- Mayflower Nursery School
- Medical College of Wisconsin
- Milwaukee Area Technical College
- Northern Wisconsin Technical College Educational Foundation
- Notre Dame Academy
- Notre Dame De la Vau Academy Foundation
- NTCS broadway Haunted Piano
- Parkview Middle School
- Pioneer Elementary School
- Pulaski Area Community School Foundation
- Pulaski Area Community School Foundation
- Pulaski Area High School
- Regis Jesuit High School

1999 – The Foundation establishes a Supporting Organization to help serve the Door County community.

1999 – The Great Expectations Scholarship Program, the Foundation’s largest scholarship award, is established by an anonymous donor.

Health
A Woman’s Place/St. Mary’s Hospital Medical Center
ADHS Resource Center of Wisconsin, Inc.
American Cancer Society - NE WI District Office
American Foundation of Counseling Services
American Heart Association WI
Amphoteric Labeled Science Association
Andys Maker Foundation, Inc.
Angel Oasis, Inc.
Angel Food for Children with Cancer, Inc.
Bailie Health Foundation
Breast Cancer Family Foundation, Inc.
Brown County Oral Health Partnership
Children’s Hospital of Wisconsin
Collins Cup
Community Healthcare Foundation
Community Healthcare Foundation of Oconto Falls Endowment Fund
Concerned Heart Club Northeastern Region of WI
Credo, Inc.
Cradle to Cradle
Fox Valley Brain Tumor Coalition, Inc.
Forest County YMCA
Fox Valley Veterans Council, Inc.
Front Street Community Center, Inc.
Frontline Food Shelf, Inc.
Families First Wisconsin, Inc.
Families First Wisconsin, Inc.
Family Services of Northeast Wisconsin
Feeding America Eastern Wisconsin
Ferlin House Wisconsin
Firing Lines Farms
Faison Hope Ministries, Inc.
Golden House
Goodwill Industries of North Central Wisconsin
Greater Green Bay YMCA, Inc.
Guide Dog’s In the Blind, Inc.
Hand in Hand of Northeastern Wisconsin, Inc.
Headwaters Foundation
House of Hope Green Bay, Inc.
Interfaith Community Solutions, Inc.
Jackie Mchia Center, Inc.
LaCrosse Area Family YMCA, Inc.
Lakehouse Community Pantry, Inc.
Lutheran Treatment Center
Love Lives Ministry
Lutheran Social Services of Wisconsin & Upper Michigan
Mama Pepe Foundation of Green Bay
Mama For Life Ministries, Inc.
Mandami Area YMCA
New Beginnings Store/New View/Oconto County Partnership
New Community Shelter
Northeast WI Veterans Treatment Court
Options for Independent Living, Inc.
Paul’s Pantry, Inc.
Pekin Insurance Foundation, Inc.
Red River Riders, Therapeutic Horsemanship Riding for Disabled
Ribon of Hope Foundation
St. Baldrick’s Foundation
St. Jude Children’s Research Hospital
The Gathering Place, Inc.
Washington Island Community Health Program
Wisconsin Pensions Association, Inc.
Wis Women Gathering Place, Inc.

Human Services
American Hearing Coalition
Aging & Disability Resource Center of Brown County
ASPIDO, Inc.
Autism Society of Northeastern Wisconsin
Black to School Board Coalition
Beverly’s Web
Brown County Human Services
Brown County United Way
C.A.R.E., Inc.
Casa ALBA/Malanes, Hispanic Community Resource Center
CASA of Brown County, Inc.
Catholic Charities of the Diocese of Green Bay
Catholic Relief Services
Catholic Charities
COTTLE, Inc.
Creative Connections, Inc.
DePre Christian Outreach, Inc.
Delhi Public Benefit Society
Diocese of Green Bay
Doctors Without Borders USA, Inc.
Dowling College, Inc.
Downtown Green Bay Charities, Inc.
Emergent Solutions, Inc.
Family Services of Northeast Wisconsin
Father John’s Missionary Society
Fishing America Eastern Wisconsin
Fishing Wisconsin
Flying Horse Farms
Freedom House Ministries, Inc.
Greater Green Bay YMCA
Guided Design in the Blind, Inc.
Hand in Hand of Northeastern Wisconsin, Inc.
Headwaters Foundation
House of Hope Green Bay, Inc.
Integrated Community Solutions, Inc.
Jackie Mchia Center, Inc.
LaCrosse Area Family YMCA, Inc.
Lakehouse Community Pantry, Inc.
Lutheran Treatment Center
Love Lives Ministry
Mama Pepe Foundation of Green Bay
Mambo For Life Ministries, Inc.
Manitowoc Area YMCA
New Beginnings Store/New View/Oconto County Partnership
New Community Shelter
Northeast WI Veterans Treatment Court
Options for Independent Living, Inc.
Paul’s Pantry, Inc.
Pekin Insurance Foundation, Inc.
Quest, Inc.
Redlining Together of Greater Green Bay
Ronal McDonald House
Salvation Army Green Bay
St. John the Evangelist Homeless Shelter
St. Patrick Outreach Program
St. Vincent de Paul
Stoughted Staff/Food Pantry, Inc.
Sunshine Child Care Center, Inc.
The Community Partnership for Children/Brown County United Way
Unison
United Way of Door County
United Way of Shoshone County
Unity Hospice
Wife Tree Counseling Child Advocacy Center
Wisconsin Council on Children & Families, Inc.
With Wings & A Halo - REACH a Child, Inc.
YMCA Manistee/Wyoming, Wisconsin
YMCA of Eau Claire
YMCA of Fond du Lac
YMCA of the Fox Cities
YMCA, Inc., Oshkosh Community
YMCA – Racine
YMCA of Green Bay-De Pere

Environmental and Conservation
Door County Land Trust, Inc.
Door County Botanical Garden
Mississippi Valley Conservancy
Northeastern Wisconsin Master Gardener
Association
Northwoods Land Trust
West Wisconsin Land Trust

2006 – The Foundation is awarded National Standards Certification by the Council on Foundations. GGBCF becomes one of the few community foundations nationally to achieve the recognition.

2005 – The first Women’s Fund Power of the Purse luncheon is held in fall.

2004 – The first Philanthropists’ Almanac is published as a new opportunity to connect donors with causes.

2003 – The Foundation forms Non-Profit Resource Group as a strategy to support and build area nonprofit capacity.


2000 – Annual grant making exceeds $2 million.
Serving Five Counties
Volunteer Center, Inc., of Brown County
Volunteer Center of East Central Wisconsin, Inc.
Wisconsin-American Legion Foundation, Inc.
Wisconsin Association of County Agricultural Agents

Recreation & Sports
Corty Daniel

Religion/Ministries
Acts 1:8 Ministry
Bethel Baptist Church
Camp Luther
Catholic Diocese of Green Bay
Catholic Foundation for the Diocese of Green Bay
Chamber of the Bay Area
Christian Brothers of the Midwest
Church of Jesus Christ of Latter Day Saints
Congregation of the Holy Cross
Equitable Order of the Holy Sepulchre of Jerusalem
Fellowship of Catholic University Students
First Methodist Church
Focus on the Family
Friends of St. Luke Mission
Grace Lutheran Church-Bliss & Music
Green Bay Community Church
Holy Cross Parish Church
Leaps of Faith-Group, Inc.
Life Promotions
Meadowbrook Church
New Hope Presbyterian Church
Old St. Joseph Church at St. Norbert
Our Lady of Lourdes Catholic Church
Prince of Peace Parish
Resurrection Catholic Parish
Resurrection Lutheran Church Green Bay
Santa Maria Church
Sanctuary Mission Warehouse
Salvation of St. Francis of the Holy Cross
St. Anne’s Parish
St. Bernard’s Congregation
St. Clare Parish
St. Elizabeth Ann Seton Church
St. Francis Xavier Cathedral
St. Francis Xavier Parish of De Pere
St. John the Baptist Catholic Church
St. John the Evangelical Lutheran Church
St. John’s Lutheran Church
St. Joseph Parish
St. Kilian Parish
St. Mary Catholic Church
St. Matthew’s Congregation
St. Michael Parish
St. Norbert Abbey
St. Patrick’s Parish
St. Patrick’s Parish
Starboard Media Foundation, Inc.

Scholarships
Arizona State University
Beloit College
Black Hawk College East Foundation
Black Hills State University Foundation
Bowling Green State University Foundation
California Polytechnic State University
Casa Madonna In Costa Rica
Cass County Reserve University
Cathedral University
Catholic Community Foundation
Catholic Diocese of Green Bay
Catholic Diocese of Green Bay
Camp Luther
Camp Danzig
Camp Orizons
Camp Wawa
Camp Xochipilli
Catholic Foundation for the Diocese of Green Bay
Catholic Foundation of the Diocese of Green Bay
Catholic Foundation of Green Bay
Catholic Community Foundation
Catholic Community Foundation
Catholic Diocese of Green Bay
Catholic Diocese of Green Bay
Catholic Diocese of Green Bay
Catholic Diocese of Green Bay

Youth Development
Big Brothers Big Sisters of Northeast Wisconsin
Boy Scouts of America - Bay Lakes Council
Boy Scouts of America - Bay Area Council
Boy Scouts of America - Central Council
Boys & Girls Club of Bay County
Boys & Girls Club of Door County
Boys & Girls Club of Door County
Boys & Girls Club of Door County
Boys & Girls Club of Door County

2008 – Grants exceed $7 million. The Foundation helps the Door County Community Foundation achieve independent Community Foundation status.

2008-2010 – The Foundation responds to the economic crisis by creating new grant programs and community education tools to help the community better understand the issues facing nonprofits.

2008 – The U.S. Oil Fund for Basic Needs helps launch a new collaborative grants program, the Basic Needs Giving Partnership. The multi-year grant program offers up to $100,000 per year to a collaborative strategy that addresses root causes of poverty.

2008 – A worldwide financial credit crisis occurs, sending the nation’s economy into a deep recession. Market investments cause Foundation assets to decline significantly — about 25% — falling to under $50 million.

2008 – Ken Strmiska resigns.

2008 – Grants exceed $5 million and assets grow to $60 million. Ken Strmiska resigns.

2007 – Foundation Chair Jeff Ottum leads a national search and hires David Pamperin as President in spring.

2006 – 25 YEARS OF GROWING THE GREATER GOOD
The Funds For Greater Green Bay support projects and programs across all non-profit sectors, including arts and culture; education and learning; the environment; health; human services, including basic needs; workforce development; older adults; women and girls; and neighborhoods and community.

Ashwaubenon Education Foundation supports the development and continuation of innovative opportunities to enhance Ashwaubenon Public School student experiences in order to develop them as model community and world citizens.

Basic Needs Giving Partnership supports projects within four impact areas:
- Help children, youth and young adults become healthy and ready to succeed in school and become self-sufficient.
- Strengthen individuals and families to help them learn to meet basic needs and build financial self-sufficiency.
- Empower and support individuals affected by aging and dementia with low or fixed incomes through services that meet their basic needs and allow them to age with dignity.
- Help uninsured and underinsured residents sustain a higher quality of life by preventing and reducing acute and long-term care crises through innovative and culturally appropriate models promoting the control and prevention of disease and chronic illness, such as diabetes and mental illness.

Crime Prevention Foundation Of Brown County supports crime prevention programs that target a variety of at-risk populations in Brown County, such as children and teens.

The R. Bruce & Alyce S. Kopseker Trust funds projects that primarily serve the elderly north of Sturgeon Bay in Door County, to help them remain healthy and independent in their homes.

School Spirit Educational Endowment provides mini-grants for teachers, staff, parents and students in the Green Bay Area Public School District to explore creative ways of delivering educational experiences.

The Women’s Fund Of Greater Green Bay funds projects that foster self-esteem and leadership in women and girls.

We encourage non-profit agencies to be creative in their thinking and innovative in their vision for the greater Green Bay area. Our goal is to help organizations turn their most promising dreams into reality.

We welcome grant applications from non-profit agencies with operations in Brown, Kewaunee and Oconto counties, and from Door County for the R. Bruce & Alyce S. Kopseker Trust. We also assist a number of local businesses with their philanthropy. Volunteer grants teams and our professional staff review each proposal. Recommendations are sent to the Community Foundation Board of Directors for final approval.

Grant applications, guidelines and descriptions of past grants are available at www.ggbcf.org.

We encourage potential applicants to discuss their ideas with program staff before submitting an application.

To learn more, please visit www.ggbcf.org.

How To Apply For A Grant

The Nonprofit and Economy Report is published in spring. The annual survey and report is repeated through 2014.

The Bridging Communities field of interest fund is established to support elderly quality of life.

The Foundation initiates a new online giving and grant-making platform.

A new brand toolkit is launched focusing on six core values: trust, knowledge, passion, collaboration, accessibility, and mutual respect.

Our Grant Programs
25 Years

Cumulative Dollars Granted

$91,229,100

2016 At A Glance

Grants

$6,908,165.00 Total Dollars Granted

1,803 Number of Scholarships Awarded

$2,885,586.00 Total Dollars Granted Through Donor Advised Funds

$1,051,209.00 Total Dollars Granted Through Discretionary Grant Programs

$3,832.00 Average Grant Amount

Scholarships

91 Number of Scholarships Awarded

$254,159.00 Dollars Awarded in Scholarships

Cumulative Dollars Granted

1991 $50,000

2001 $11,035,532

2011 $66,600,011

2016 $91,229,100

in millions

1991

$10 $20 $30 $40 $50 $60 $70 $80 $90 $100

in millions

1991

$50,000

2001 $11,035,532

2011 $66,600,011

2016 $91,229,100
2010 – The Foundation forms a collaborative partnership with the Brown County United Way and the Greater Green Bay Chamber and creates a community assessment tool: Leading Indicators for Excellence - the Brown County LIFE Study.


2012 – The Foundation partners with the Bay Area Community Council on efforts to utilize the LIFE Study information. A community summit, Brown County 20-20, is held in winter.

Give Online through our Giving Opportunities & Community Snapshots

You can support unrestricted and field-of-interest funds through our online giving opportunities. Each fund supports local causes, and the dollars are distributed to local non-profit organizations through our competitive grant process.

You can also search and donate directly to funds supporting nonprofit organizations and causes in our community. In our Community Snapshots, each organization provides a snapshot of their cause including their mission, background and goals for you to review and consider.

Condensed Statement of Financial Position

Greater Green Bay Community Foundation and Supporting Organizations

TOTAL ASSETS MANAGED (including assets managed for others) for the fiscal year ended June 30, 2016

<table>
<thead>
<tr>
<th>Liabilities &amp; Net Assets:</th>
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<tbody>
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<td>Accounts Payable</td>
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<tr>
<td>Agency Payable</td>
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<tr>
<td>Unrestricted Net Assets</td>
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<tr>
<td>Temporarily Restricted Net Assets</td>
<td>7,792,875</td>
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<tr>
<td>Total Liabilities &amp; Net Assets</td>
<td>$ 99,220,666</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Expenses:</th>
<th></th>
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</thead>
<tbody>
<tr>
<td>Grants* &amp; Program Related Expenses</td>
<td>$ 7,450,105</td>
</tr>
<tr>
<td>Management &amp; General</td>
<td>501,583</td>
</tr>
<tr>
<td>Fundraising</td>
<td>182,351</td>
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<tr>
<td>Total Expenses</td>
<td>$ 8,134,039</td>
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| CHANGE IN NET ASSETS: | $ 9,850,166 |

<table>
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<tr>
<th>Assets:</th>
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<tr>
<td>Cash and cash equivalents</td>
<td>$ 677,320</td>
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<tr>
<td>Investments</td>
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<td>Charitable Lead Annuities Receivables</td>
<td>5,240,340</td>
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<tr>
<td>Pledges Receivable</td>
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<tr>
<td>Other Assets</td>
<td>491,522</td>
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<tr>
<td>Total Assets</td>
<td>$ 99,220,666</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Revenue, Gains &amp; Other Support:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions*</td>
<td>$ 19,258,352</td>
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<tr>
<td>Investment Income</td>
<td>2,235,353</td>
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<tr>
<td>Gain/Loss on Investments</td>
<td>(3,939,500)</td>
</tr>
<tr>
<td>Total Revenue, Gains &amp; Other Support</td>
<td>$ 17,994,205</td>
</tr>
</tbody>
</table>

* Contribution revenue and Grant expenses do not include activity from agency funds.

Audited financial statements and the 990 tax form are available upon request from the Community Foundation office.

The Community Foundation is not required to submit a 990T at this time, but in the event the Community Foundation is required to submit this form, it would also be available upon request.

2013 – The Foundation begins a structured donor engagement program in spring to support donor intent and potential donor collaboration with investments.
The Funds For Greater Green Bay

The Funds for Greater Green Bay is a growing collection of field of interest and unrestricted funds. Donors have entrusted the Community Foundation and its volunteer grants teams with the privilege of determining grant recipients based on the donors’ interests. Field of interest funds support specific causes determined by the donor when the fund is established. Unrestricted funds, the Community Foundation’s most flexible funds, address a range of needs in the non-profit sector. Today, the Community Foundation has field of interest and unrestricted funds supporting the areas listed here.

Arts & Culture
- Arts & Culture Fund for Greater Green Bay
- Baer Family Arts & Culture Fund
- Emily J. Wiegala Memorial Fund for Arts & Culture

Basic Needs
- U.S. Venture Open Fund for Basic Needs

Children & Families
- Children’s Fund for Greater Green Bay
- Northeast Side Family Resource Center Field of Interest Fund
- Eleven 43rd's Children’s Fund
- Froedtert O. Walker Children’s Fund

Crime Prevention
- Crime Prevention Foundation of Brown County Fund

Education
- Ashwaubenon Education Foundation Fund
- Ashwaubenon Education Foundation Fund for Technology
- John D. & Ernesta B. Rolph Emerging Needs Fund
- Carol J. & Robert G. Bush Emerging Needs Fund
- George W. & Kathryn S. Caesman Enriched Learning Opportunities Fund
- Conecuh Bank Foundation Emerging Needs Fund
- John I. & Judith C. O’Callahan Emerging Needs Fund
- Educating for Excellence Fund
- Green Bay Area Public Schools Arts & Libraries Fund
- Green Bay Area Public Schools Emerging Needs Fund
- Green Bay Area Public Schools Enriched Learning Opportunities Fund
- John I. & Judith C. O’Callahan Emerging Needs Fund

Environment
- Demmer Family Fund for the Environment

Older Adults & End-of-life Care
- Bridging Communities Fund for the Elderly
- Grace & Earl Carlson Field of Interest Fund
- R. Bruce & Alice B. Kipkeker Trust Field of Interest Fund

Opportunities for Women & Girls
- Greater Green Bay Community Women’s Fund
- Women’s Fund for Initiatives
- Women’s Fund of Greater Green Bay/Ballion Family Fund for Women & Girls
- Women’s Fund of Greater Green Bay/The John D. & Alfred M. Lutsky Fund
- Women’s Fund of Greater Green Bay/The John D. & Alfred M. Lutsky Fund
- Women’s Fund of Greater Green Bay/Ballion Family Fund for Women & Girls
- Women’s Fund of Greater Green Bay/Ballion Family Fund for Basic Needs
- Women’s Fund of Greater Green Bay/Ballion Family Fund for Education & Achievement
- Women’s Fund of Greater Green Bay/Ballion Family Fund for Health & Safety

2013 – The Foundation joins with Brown County United Way and Greater Green Bay Chamber to begin a community engagement effort. The result is a commitment that creates Achieve Brown County, a cradle-to-career initiative for all children focused on academic achievement and career readiness.
Donor Advised Funds

Donor advised funds allow donors to work actively with the Community Foundation in selecting charitable causes. Donors, or their representatives, recommend grant recipients by contacting us directly or making online recommendations through their Donor Dashboard on our website. Funds listed were active or established during our 2016 fiscal year.

2013 – The Foundation field of interest and unrestricted assets exceed $10 million for the first time.

2013 – Year-end Foundation assets exceed $70 million for the first time.

2013 – An Arts and Culture field of interest is created by donors.

2013 – The Foundation ranks 47th as the most active grant maker among community foundations nationally.
25 YEARS OF GROWING THE GREATER GOOD

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2014 – The Women’s Fund Imagine the Future fundraising campaign begins and is completed.
Endowment resources are doubled, and a special grant impact fund is created.

2014 – The Foundation makes the Lead Gift of $200,000 and leads community fundraising efforts to support the launch of Achieve Brown County.

2014 – Year-end assets exceed $90 million for first time.

GREATER GREEN BAY COMMUNITY FOUNDATION

GREATER GREEN BAY COMMUNITY FOUNDATION
Designated Funds

Designated Funds are established by donors for the benefit of one or more specific charitable organization. Earnings are disbursed on a regular basis to each agency for its own use, as its own board deems appropriate.

Elmyra & Gordon Hobbs Memorial Fund for Cranford Volunteer Fire Department
Elmyra & Gordon Hobbs Memorial Fund for the Headwaters Foundation
Elmyra & Gordon Hobbs Memorial Fund for St. Joseph's Catholic Church-Cranford Endowment Fund
Elmyra & Gordon Hobbs Memorial Fund

Scholarship Funds

Scholarship funds are endowed by donors for the benefit of students looking to continue their education.

AAUW Dreams & Doors Fund
Ankerwycke Scholarship Fund
BC Waste Transformation Team Scholarship
Baylor Family Scholarship
Bonne Fide Family Scholarship
Calvary Youthful Friendship Scholarship
Dale's Family Scholarship
Lei Figgs Memorial/PA's Family Scholarship

2015 – The Foundation leads efforts on behalf of Basic Needs Giving Partnership to develop POINT, a regional initiative to increase the capacity among nonprofits to address root causes of poverty and improve outcomes.
We make the process of setting up a fund quick and easy. We’ll meet with you to determine how we can help you achieve your charitable giving goals. After your fund has been established, we are always available to offer guidance and practical support. The steps involved in establishing a fund are listed below.

1. **Decide When To Give**
   - You can create a fund now, or establish a fund in your will or through a trust arrangement that benefits your family as well as charity. Tax deductions are earned at the time of your gift, while grants awarded from your fund will continue into the future.

2. **Decide What To Give**
   - Almost any kind of asset can be used to start your fund, including cash, publicly traded securities, closely held stock, interest in limited partnerships, real estate, life insurance, tangible personal property or private foundation assets. We can also discuss other options with you, such as bequests, charitable remainder trusts, charitable lead trusts, pooled income funds, charitable gift annuities, life income and deferred charitable gift annuities.

3. **Choose A Type Of Fund**
   - Are you a hands-on donor? Or would you like us to take the lead on your behalf? Do you want to give to a specific organization, fund a group of organizations or support a cause? Are you interested in spending down the fund over three to five years, or do you want to see your charitable giving continue well into the future? We offer a variety of flexible funds and investment choices to meet each donor’s charitable interests.

4. **Choose The Name Of Your Fund**
   - Most of our funds are named for the donor, for the donor’s family or as a memorial to someone special. Every grant from the fund will carry this name. If you prefer anonymity, you may choose a name to reflect your interests.

To learn about our different fund types, establish a fund or for more information about the Greater Green Bay Community Foundation, please visit www.ggbcf.org or call us at (920) 432-0800.

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35 YEARS OF GROWING THE GREATER GOOD

LEAVE A LASTING MARK, CREATE A LEGACY

Charitable giving is a way of life. Choosing to create a legacy fund is a way for you to continue your commitment to our community for generations to come.

Legacy funds are established when a gift is made to the Community Foundation through a will, trust, or other planned gift, or to the endowment for $10,000 or more. Unrestricted, field-of-interest, scholarship or designated funds can all be established as legacy funds depending on your interests.

If you have included GGBCF in your estate plans, please contact us so we can recognize you as part of our Legacy Society. If you would like to talk about establishing a legacy fund, please call us at (920) 432-0800.
The Foundation again collaborates with Brown County United Way and Greater Green Bay – the Foundation again collaborates with Brown County United Way and Greater Green Bay – the Foundation again collaborates with Brown County United Way and Greater Green Bay – the Foundation again collaborates with Brown County United Way and Greater Green Bay – the Foundation again collaborates with Brown County United Way and Greater Green Bay – the Foundation again collaborates with Brown County United Way and Greater Green Bay – the Foundation again collaborates with Brown County United Way and Greater Green Bay – the Foundation again collaborates with Brown County United Way and Greater Green Bay – the Foundation again collaborates with Brown County United Way and Greater Green Bay – the Foundation again collaborates with Brown County United Way and Greater Green Bay – the Foundation again collaborates with Brown County United Way and Greater Green Bay – the Foundation again collaborates with Brown County United Way and Greater Green Bay – the Foundation again collaborates with Brown County United Way and Greater Green Bay – the Foundation again collaborates with Brown County United Way and Greater Green Bay – the Foundation again collaborates with Brown County United Way and Greater Green Bay – the Foundation again collaborates with Brown County United Way and Greater Green Bay – the Foundation again collaborates with Brown County United Way and Greater Green Bay – the Foundation again collaborates with Brown County United Way and Greater Green Bay – the Foundation again collaborates with Brown County United Way and Greater Green Bay – the Foundation again collaborates with Brown County United Way and Greater Green Bay – the Foundation again collaborates with Brown County United Way and Greater Green Bay – the Foundation again collaborates with Brown County United Way and Greater Green Bay – the Foundation again collaborates with Brown County United Way and Greater Green Bay – the Foundation again collaborates with Brown County United Way and Greater Green Bay – the Foundation again collaborates with Brown County United Way and Greater Green Bay – the Foundation again collaborates with Brown County United Way and Greater Green Bay – the Foundation again collaborates with Brown County United Way and Greater Green Bay – the Foundation again collaborates with Brown County United Way and Greater Green Bay – the Foundation again collaborates with Brown County United Way and Greater Green Bay – the Foundation again collaborates with Brown County United Way and Greater Green Bay – the Foundation again collaborates with Brown County United Way and Greater Green Bay.
Going forward, the Community Foundation will maintain its commitment to efficiency and effectiveness. The Community Foundation overhead continues to be less than 1%; the Foundation continues to be in the top 100 foundations nationally for active grant making; and the Foundation works in a community that is measured as one of the most generous in the country based on gifts per capita made to a Community Foundation.

Our mission will take new and exciting paths. We will continue to inspire and encourage charitable giving in northeastern Wisconsin, but in new ways. We will continue to connect caring people with solutions that strengthen our community, but in more ways.

**STAFF**

David L. Pamperin, President & CEO

Joseph J. Klobuch, OIF Chief Financial Officer

Amber Paluch, Vice President of Community Engagement

Rachel Celli, Community Engagement Program Officer

Annie Det, Donor Engagement Program Officer

Bonnie Staffen, Accountant

Caroline, Administrative Specialist

**Past Board Members**

| Sharon Apple | Julie Bailey | Nancy Ambroz | John Radier | Jeff Tamchek | Richard Bevans | Michael Bisin | Daniel Bitner | Mary Balden | Jane Elze | John Butz | Mike Calfas | Jan Campbell | Dot Cantershiel | Brad Chaderman |
|-------------|-------------|--------------|------------|-------------|---------------|-------------|-------------|------------|----------|-----------|------------|--------------|----------------|----------------|----------------|
| Sharon Apple | Julie Bailey | Nancy Ambroz | John Radier | Jeff Tamchek | Richard Bevans | Michael Bisin | Daniel Bitner | Mary Balden | Jane Elze | John Butz | Mike Calfas | Jan Campbell | Dot Cantershiel | Brad Chaderman |